

Scientific Development Leading to Innovation

A Brazilian Oil and Gas Case Study



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Carlos Tadeu Fraga

Petrobras Pre-Salt Executive Manager



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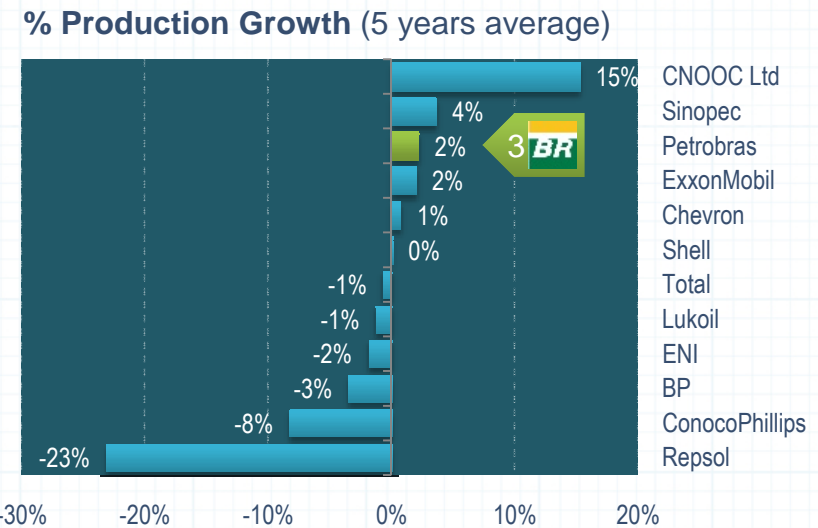
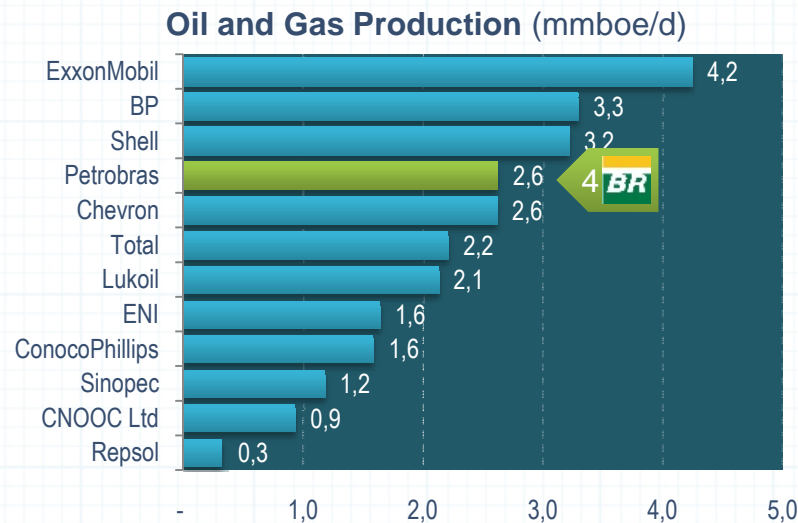
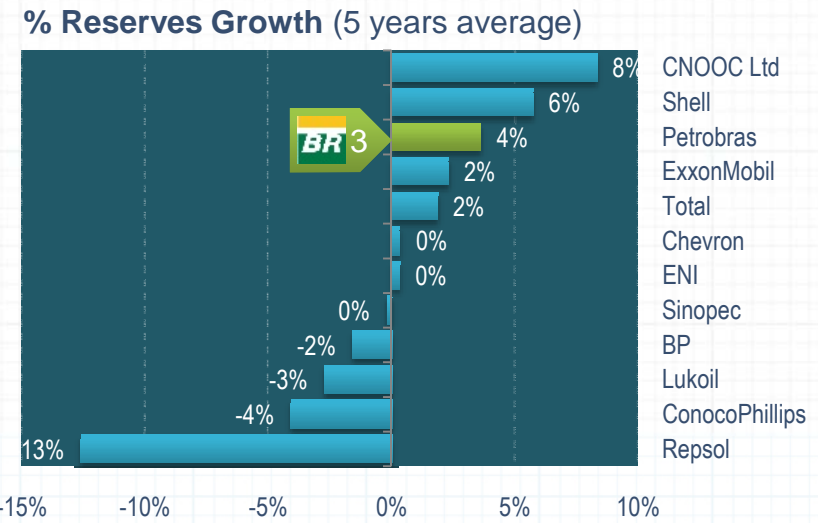
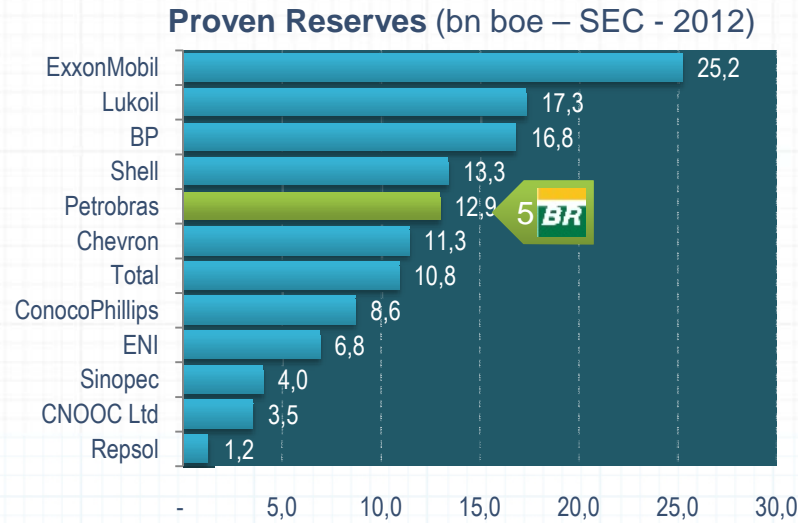
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NOTICE TO NORTH AMERICAN INVESTORS

The SEC (United States Securities and Exchange Commission) only allows oil and gas companies to include, in their filed reports, proved reserves demonstrated by the Company via actual production or conclusive formation tests, which are economically and legally feasible under current economic and operating regulations. We have used certain terms in this presentation, such as oil discoveries, which the SEC's guidelines strictly prohibit us to use in our filed reports.

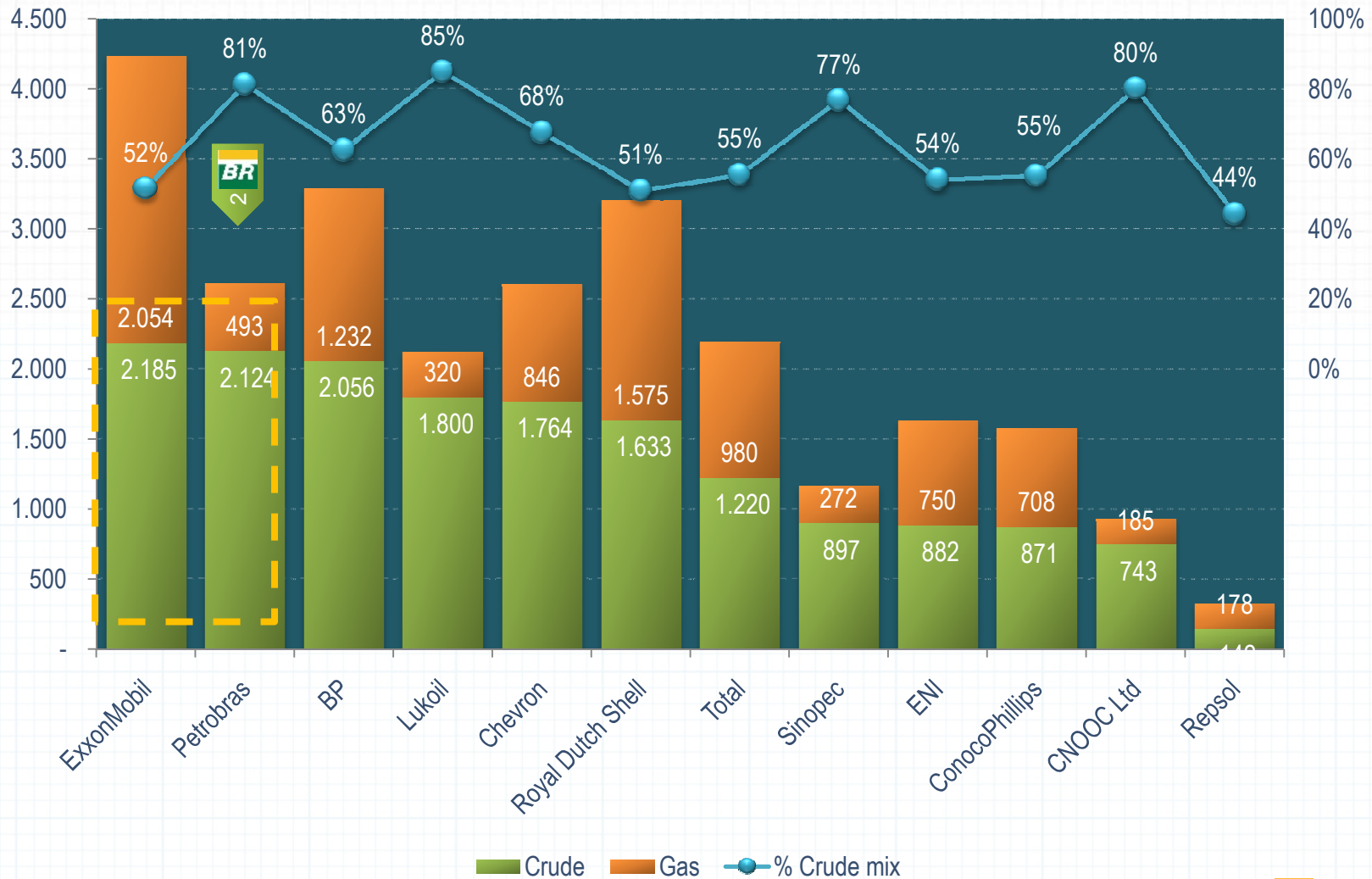
Oil and Gas Proven Reserves and Production

Petrobras reserves have grown 4% in average in the last 5 years



Oil and Gas Profile

Petrobras is the 2nd largest oil producer with a marginal difference to the 1st



Source: Evaluate Energy 2012

Strong R&D Focus Since the Beginning

1953

**Petrobras
creation**

1963

**R&D Unit
creation**

1973

**CENPES
facilities
opening**



CENPES facilities construction (1971)

R&D Facilities Expansion (2010)



Petrobras R, D&E Center - CENPES

CENPES	Original	Expansion	Total
Total Area:	118,000 m ²	190,000 m ²	308,000 m ²



Number of Labs – 227

Motivation for Innovation

Giant discovers
in deep waters
(1984)

**Need for Adoption of
New Technologies**

Giant discovers
in ultra deep waters
(2006)

Competitiveness

Sustainability



Guaricema

60 m



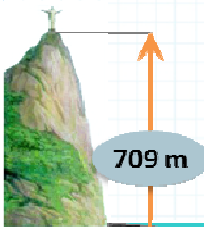
Marlim

1027 m



Lula

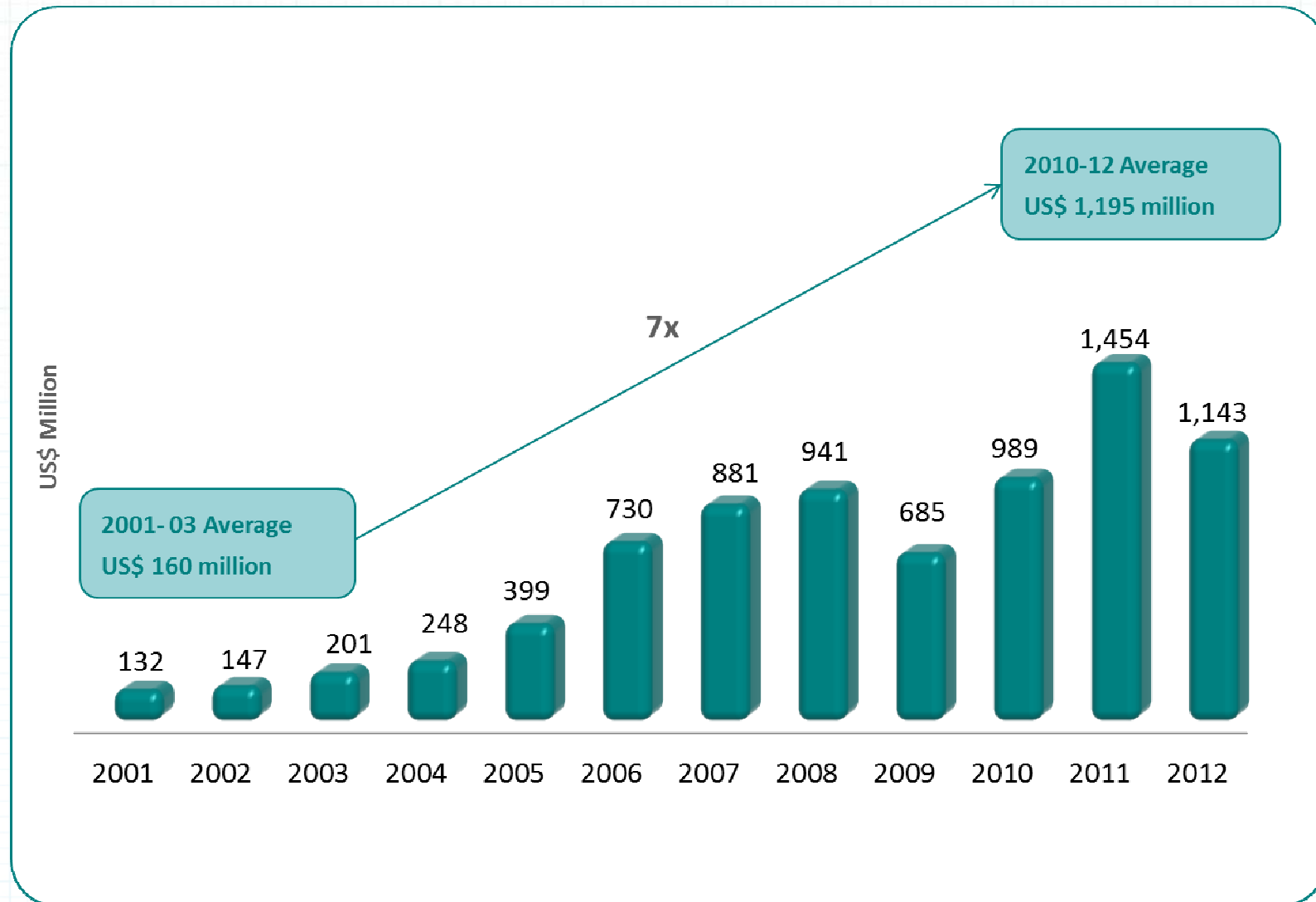
2210 m



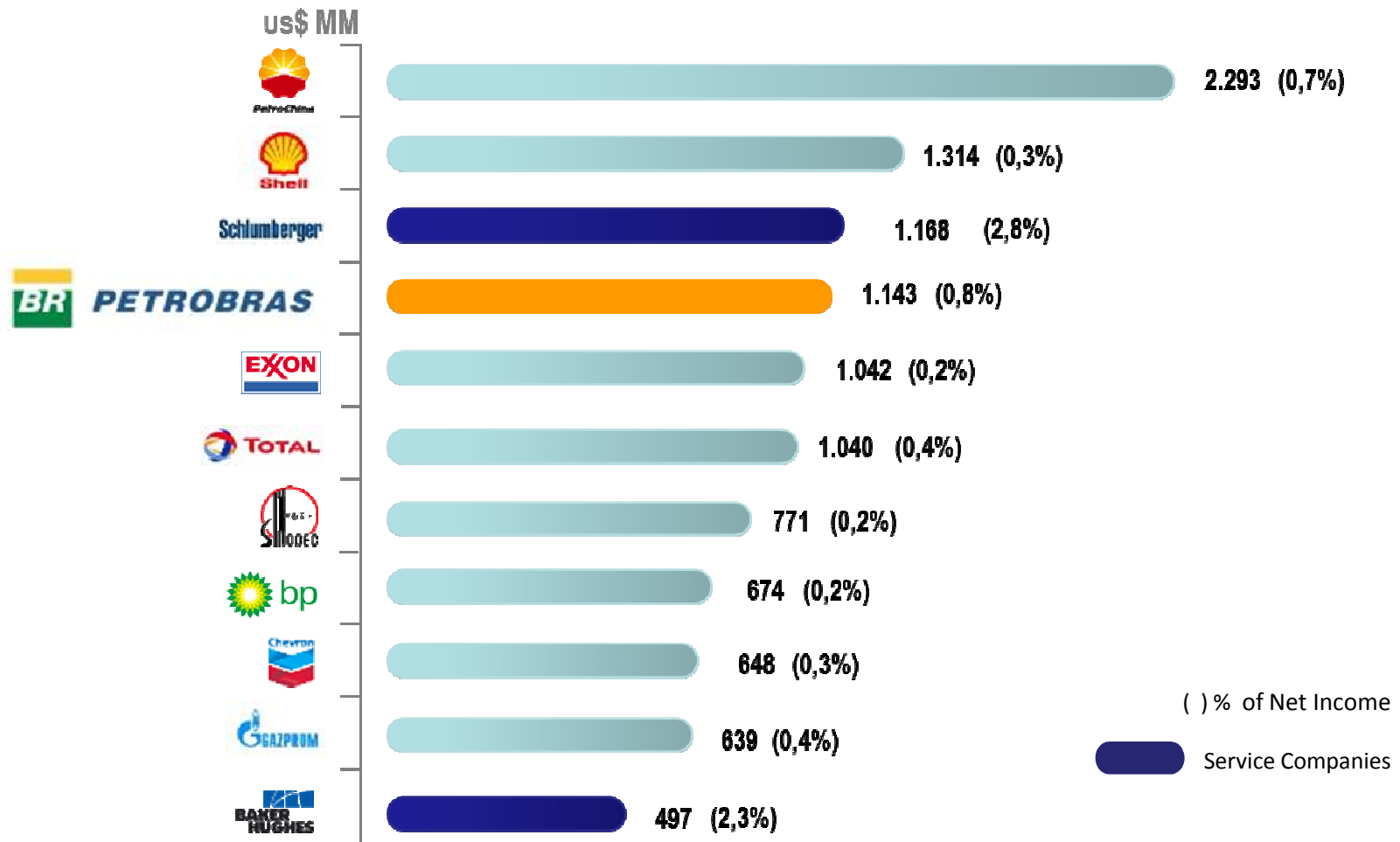
709 m

2.200 m

Petrobras Investments in R&D



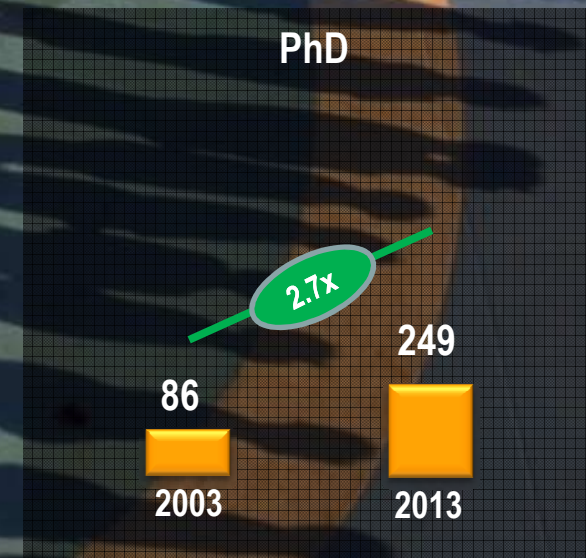
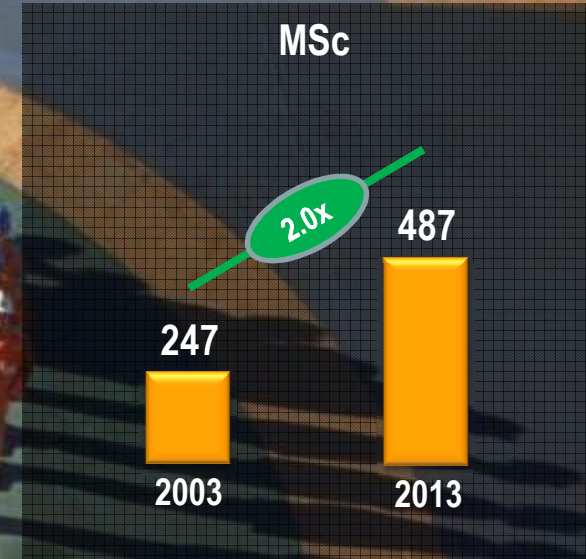
Investments in R&D by Top Energy Companies



Source: Energy Evaluate, 2013; Schlumberger 2012 Annual Report; Baker Hughes 2012 Annual Report

Human Resources

908 Researchers
310 Engineers



Source: CENPES/RH

Innovation Strategy

Business Strategy

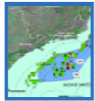


Technology Strategy

Technology Programs

Total alignment to company strategy

Expanding the limits



New frontiers exploration



Production Optimization



Pre-salt Production



Subsea Production Systems



Non-Conventional Reservoirs



Logistics and Commercialization of Natural Gas



Offshore Operation Logistics



Supply and exportation of oil and derivatives



Pre-salt oil refining and refining park flexiblization

Value - added and product diversification

New fuels, Lubricants and Special Products



Petrochemicals



Ammonia and Urea



Biofuels and Bio products



Thermoelectricity and Renewables



Sustainability

Water and Effluents



CO2 and other Emissions



Energy and Operations Efficiency



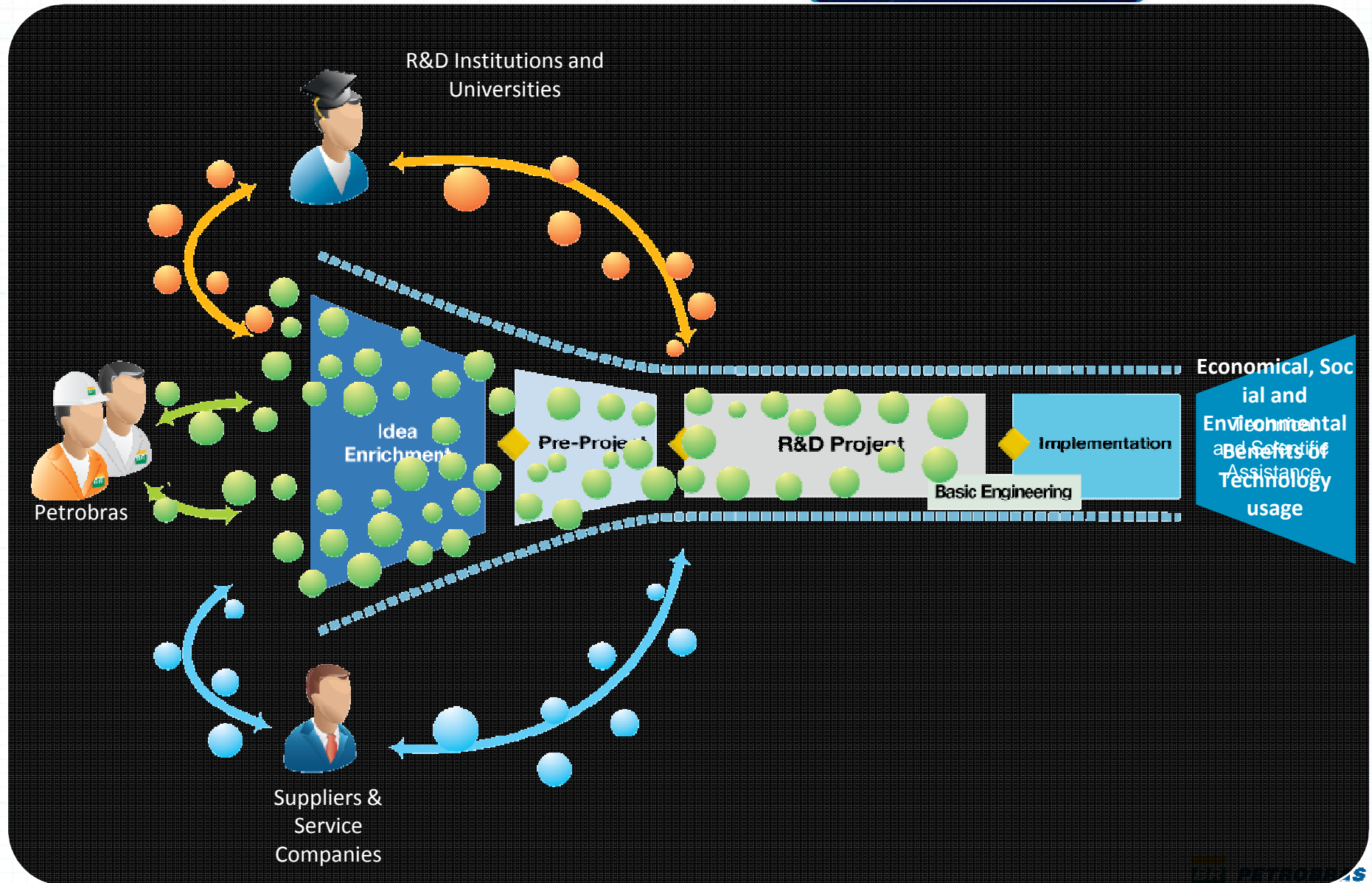
Biodiversity



Integrity, Safety and Reliability



Applying the Open Innovation Concept



R&D Investment Stimulus in Brazil (ANP)

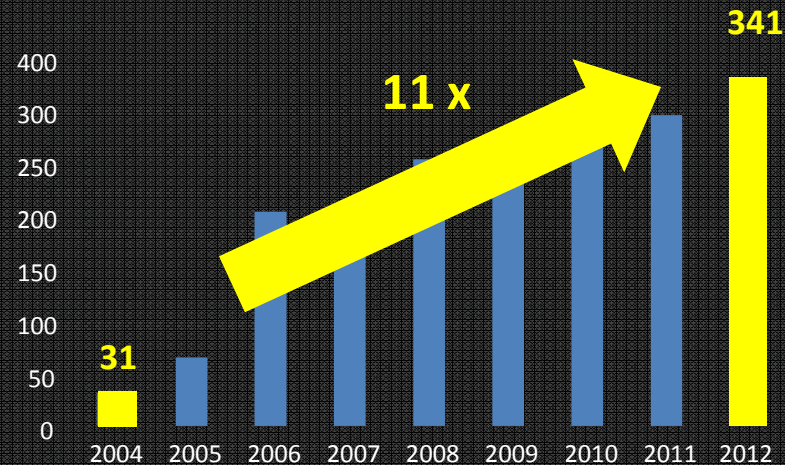
% Gross Revenues
high prod fields



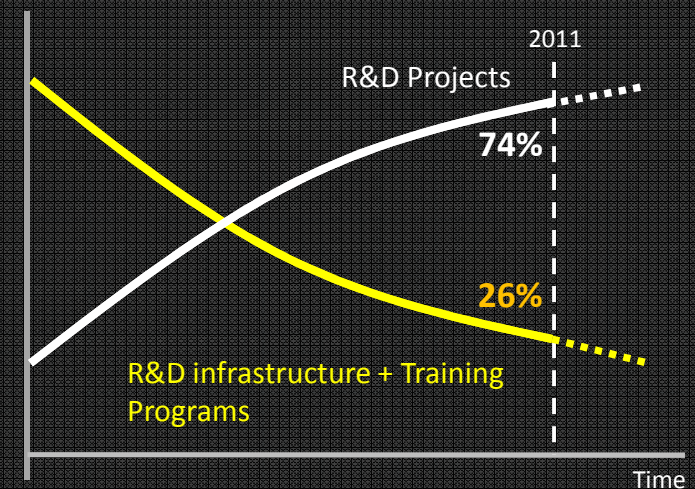
Academy R&D
Mandatory
Investment

Petrobras R&D Investments in Brazilian R&D Institutions and Universities

US\$ Millions



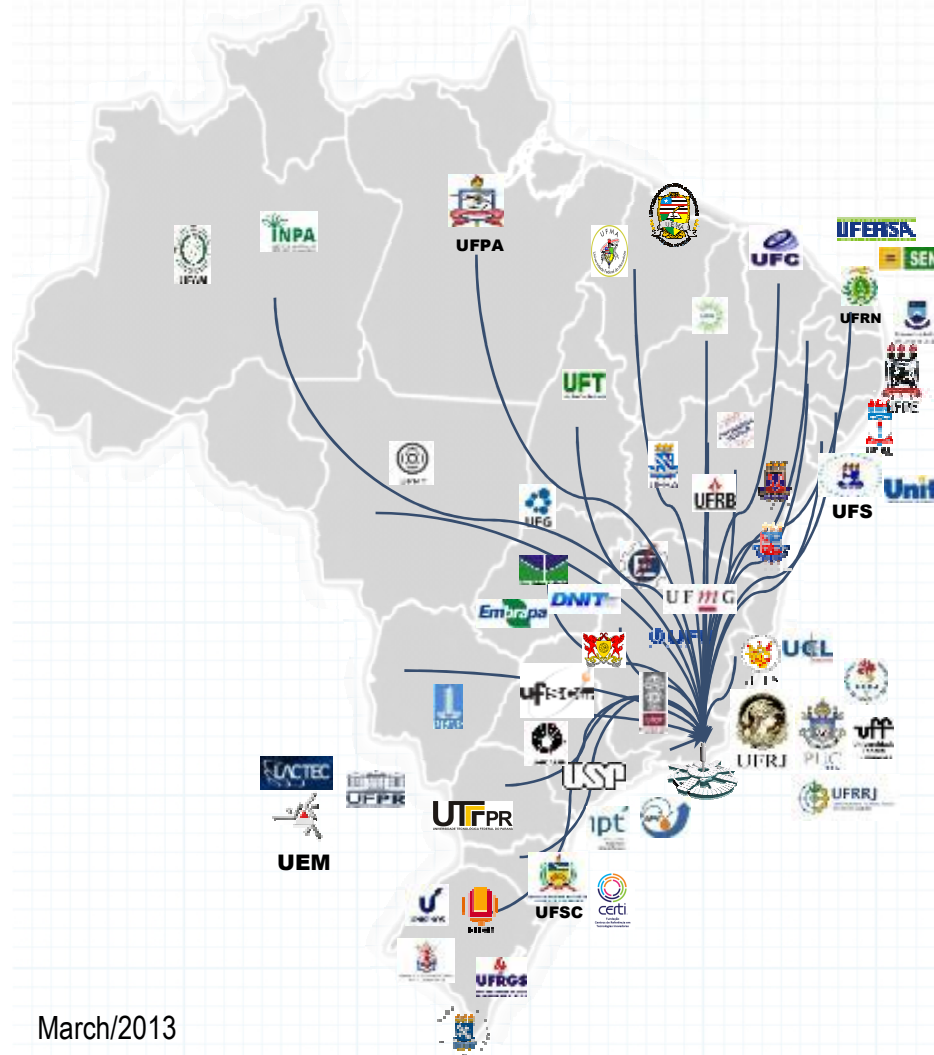
R&D Cooperation with Brazilian Universities and Research Institutions





Brazilian Universities and Technology Institutions

- ✓ **120 Brazilian Universities**
- ✓ **US\$ 2 billion invested* (2004-2012)**



Thematic Networks

Materials and Corrosion Technology	Micropaleontology
Scientific Computing and Visualization	Pipeline Multiphase Flow Network
Bioproducts	Brown Field Revitalization
Geotectonic	Metrology
Sediments and Stratigraphy	Testing Laboratories O&G and Energy Industry
Catalysis	Supply Chain Management
Geochemistry	Combustion
Fuels and Vehicle Lubricants	Nanotechnology
Water Management	Well Constr., Monitoring, Control & Automation
Subsea Production Systems	Advanced Materials for the Refining Industry
Drilling Engineering	Natural Gas
Geophysics	Primary Processing
Heavy Oil	Pipeline Transportation Technologies
Reservoir Management and Simulation	Computational Fluid Dynamics
Petrochemistry	Production Optimization
Marine Environment	Oceanographic Modeling
Climate Changes	Refining Products and Process Reliability
Asphalt Technology	Produced water reuse
Ecosystems	Enhanced CO2 oil recovery technology
Lubricants Technology	Hydrogen: production, usage and storage
University - Industry partnership	Shipbuilding Technology
Clean Fuels Technologies	Artificial Lift research methods
Convergent Technologies	Energy Planning
Concrete and Refractories	Geologic and Geophysical Reservoir Characterization and Modeling
Basins Modeling	

March/2013

* Includes Thematic Networks and other university investments 2004 to 2012.

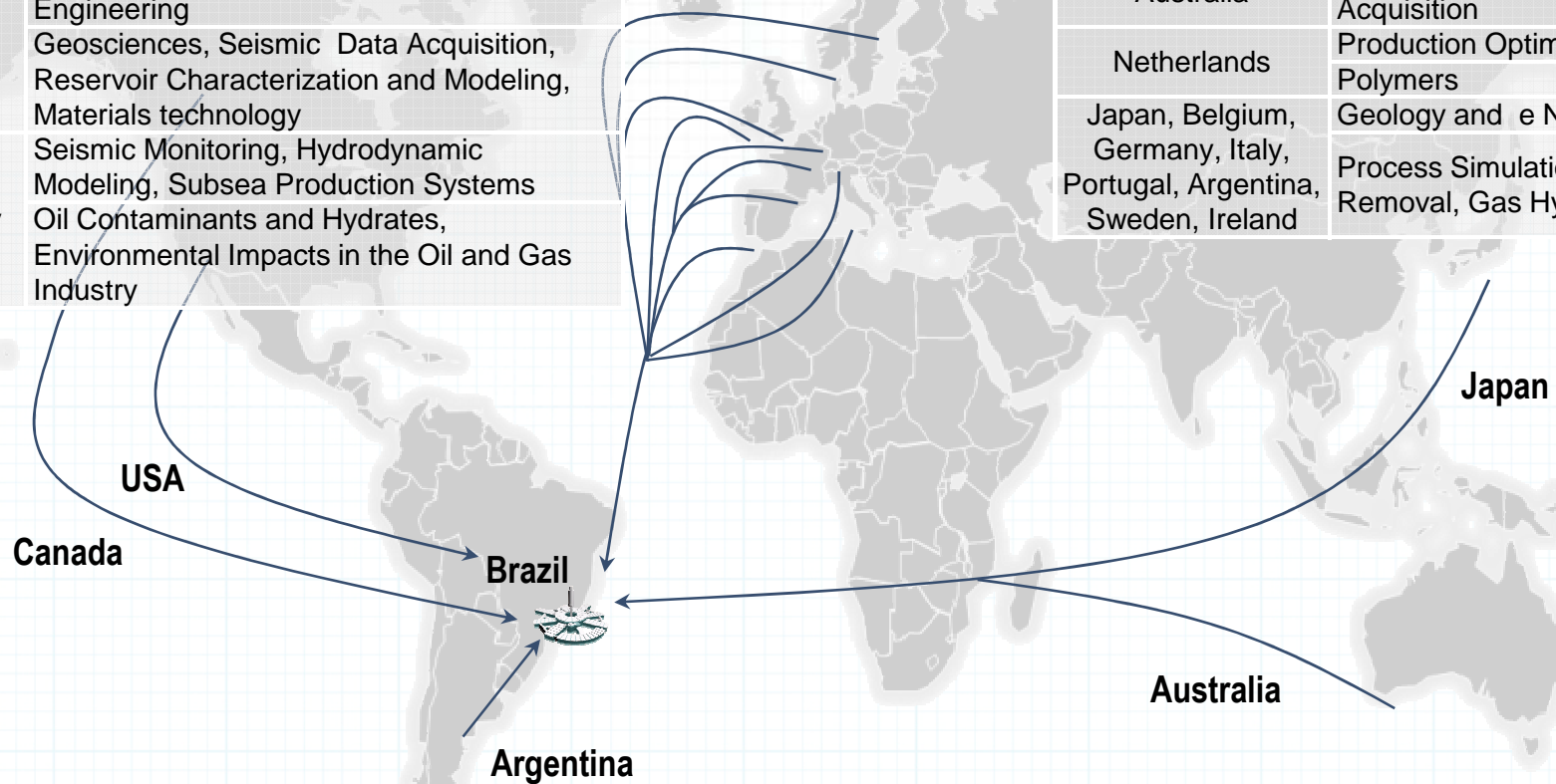
Current R&D International Agreements

Country	Theme
USA	Enhanced Oil Recovery, Drilling Engineering, Subsea Production Systems, Refining Technologies Licensing, Reservoir Characterization and Modeling, Nanotechnology
France	Refining Technologies Licensing, Naphtha Hydrodesulfurization Technologies, Drilling Engineering Geosciences, Seismic Data Acquisition, Reservoir Characterization and Modeling, Materials technology
Norway	Seismic Monitoring, Hydrodynamic Modeling, Subsea Production Systems Oil Contaminants and Hydrates, Environmental Impacts in the Oil and Gas Industry

Norway
Sweden
UK
Ireland
Belgium

Netherlands
France
Germany
Portugal
Italy

Country	Theme
Canada	Biomass Gasefication, Reservoir Characterization and Modeling
United Kingdom	Seismic Data Acquisition Materials technology, Reservoir Characterization and Modeling
Australia	Carbonatic Reservoirs Geology, 4D Seismic Data Acquisition
Netherlands	Production Optimization Polymers
Japan, Belgium, Germany, Italy, Portugal, Argentina, Sweden, Ireland	Geology and e New Materials Process Simulation, CO ₂ Removal, Gas Hydrates



Main Academy Contributions to the Innovation Cycle



Anchorage System with Polyester Line – Marlim

1997



2,500m water depth
Horizontal Christmas Tree – Roncador
VASPS Operation – Marimbá

2001

ERW (Extended Reach Well)
MSL-42



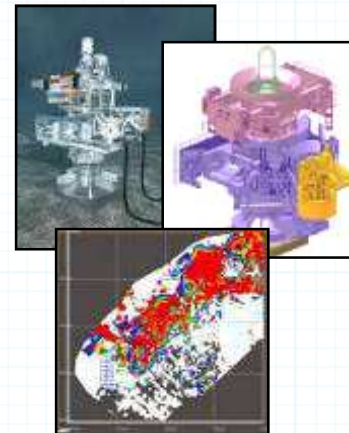
Multi-fracture well – Enchova

2003



1998

Rigid Steel Riser in Catenary for Deep Waters in Semi-Sub – Marlim



2002

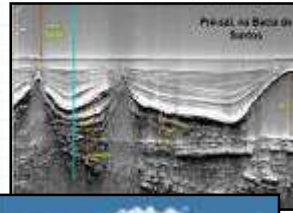
Main Academy Contributions to the Innovation Cycle



Torpedo Piles for the Anchorage System – Albacora Leste

PRONAV and
Bandeira Brasil
Systems

2005



2006

First application of feedback loop manager – BR-Perfx (UN-BA)

Manifold Installation by
Pendulum Method – Roncador



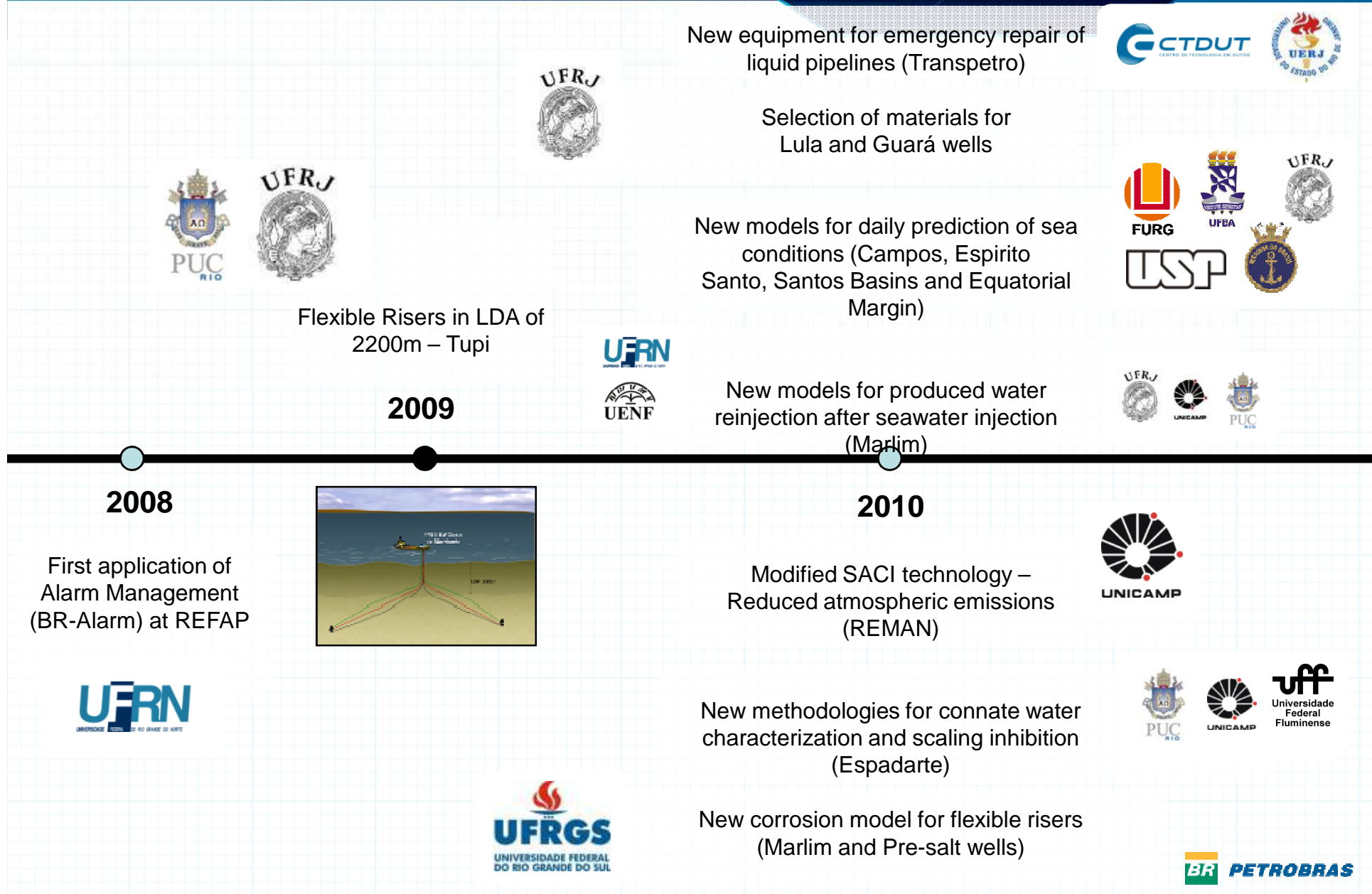
Free Standing Hybrid Riser – Roncador

Transparent high impact
polystyrene (Clear HIPS)
at INNOVA

2007



Main Academy Contributions to the Innovation Cycle



Main Academy Contributions to the Innovation Cycle



Ultrasonic Pig
(Transpetro)

Real-time simulation of fluid
drainage in cementation process
(Marlim and Papa-Terra)



VASPS
Vertical Annular Separation and
Pumping System (Congro;
Malhado; Corvina)



New nanobounded refractory
concrete (REVAP)

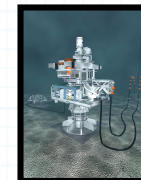
High performance
transfer and storage
(REPLAN and REVAP)



2011

2012

New methodology for simulation of
Well/Casing/Cement ensemble
(Santos Basin Pre-Salt)



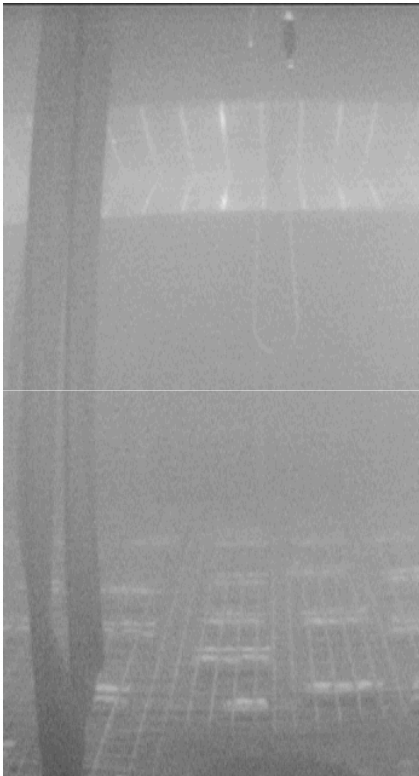
Campos Basin Environmental
Characterization



Torpedo Piles Mooring (2005)

Torpedo Pile Prototype 2

Camera 1

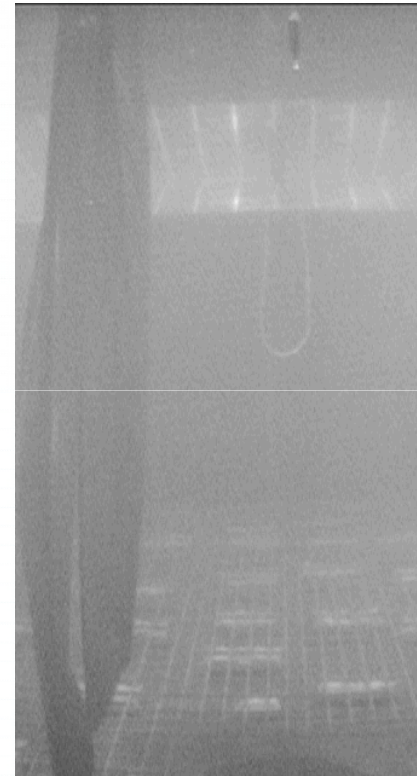


Camera 2



Torpedo Pile Prototype 3

Camera 1



Camera 2



Reduced scale pilot tests at LabOceano (UFRJ)



Concept analysis
Craveability



Graphic Interface
Installation Monitoring



Hydrodynamics Analysis, Load Capacity, Launch and Crave Analysis

Campos Basin Environmental Characterization (2011)

- The largest and most comprehensive offshore environmental study conducted in Brazil

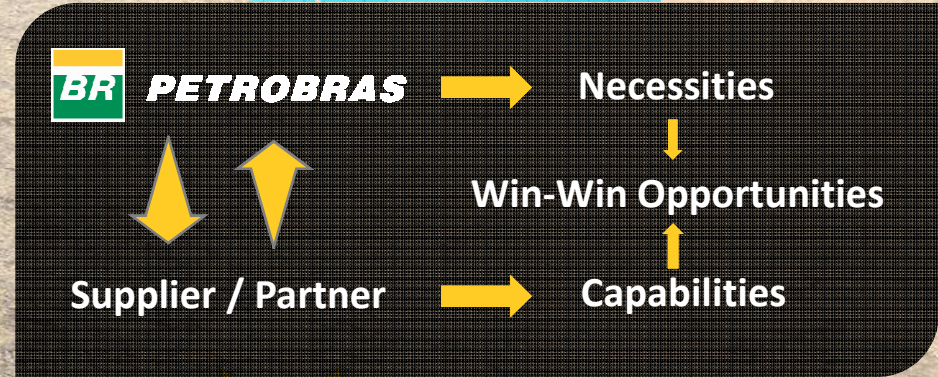
20 Universities and R&D institutes



Scope

- Over 100,000 km²
- 40,000 chemical analyses and 10,000 biological analyses
- 250 researchers
- 4 years program, including 1 year of offshore data collection

Industry Partnerships - 25 years of experience

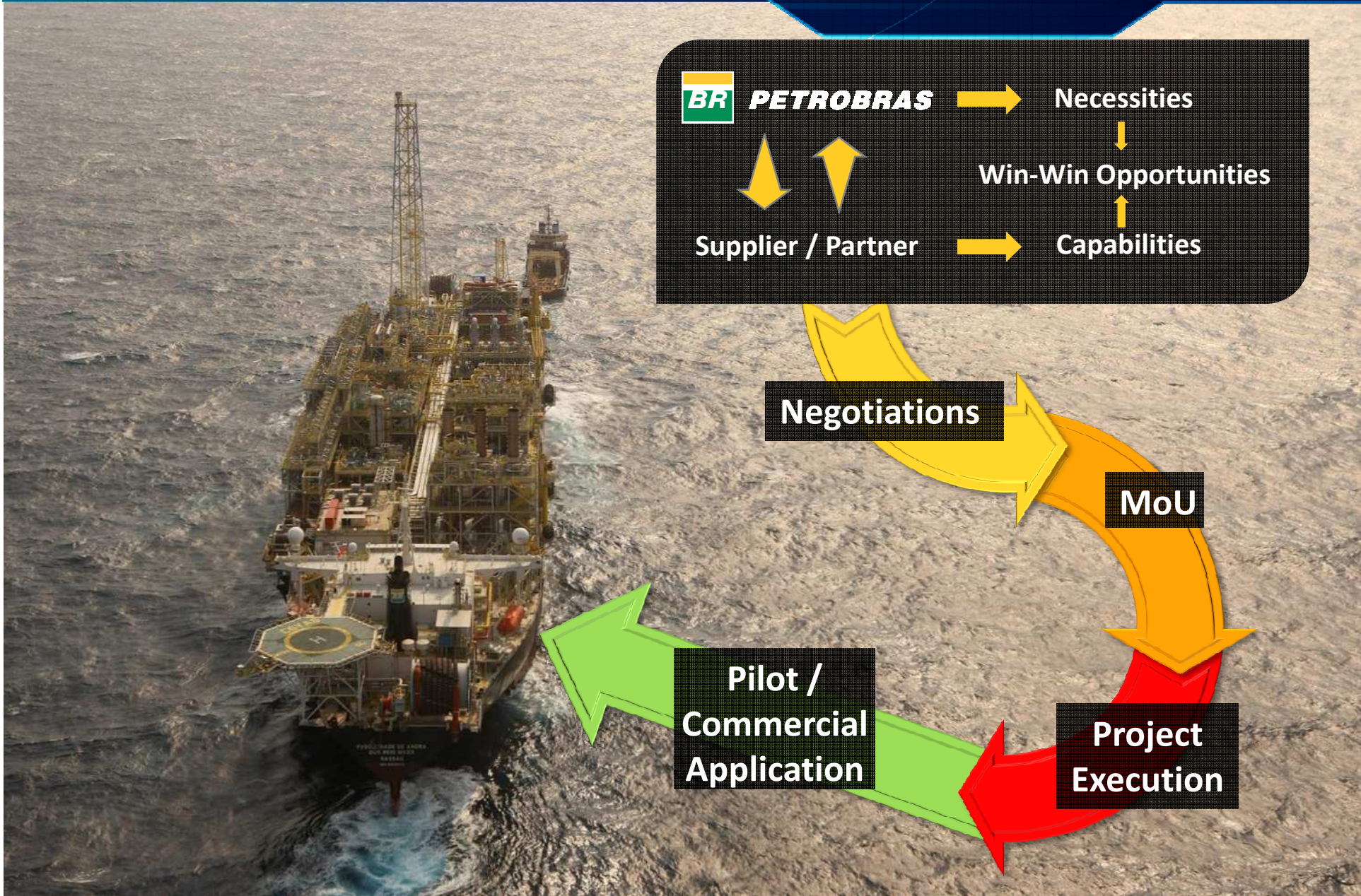


Negotiations

MoU

Pilot /
Commercial
Application

Project
Execution

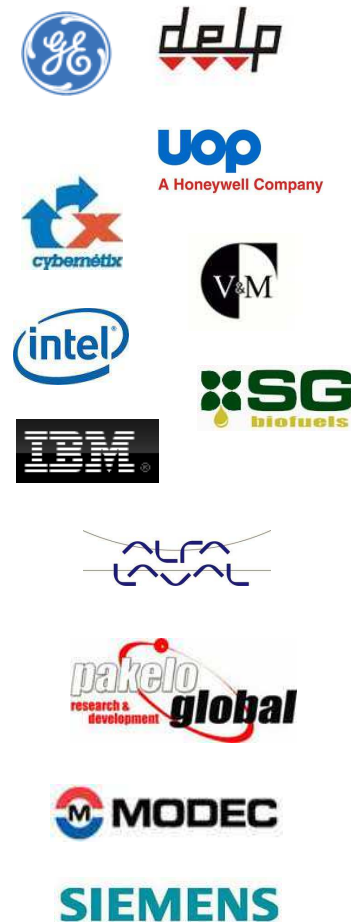


Industry Partnership: Some Examples

Negotiations



MoU



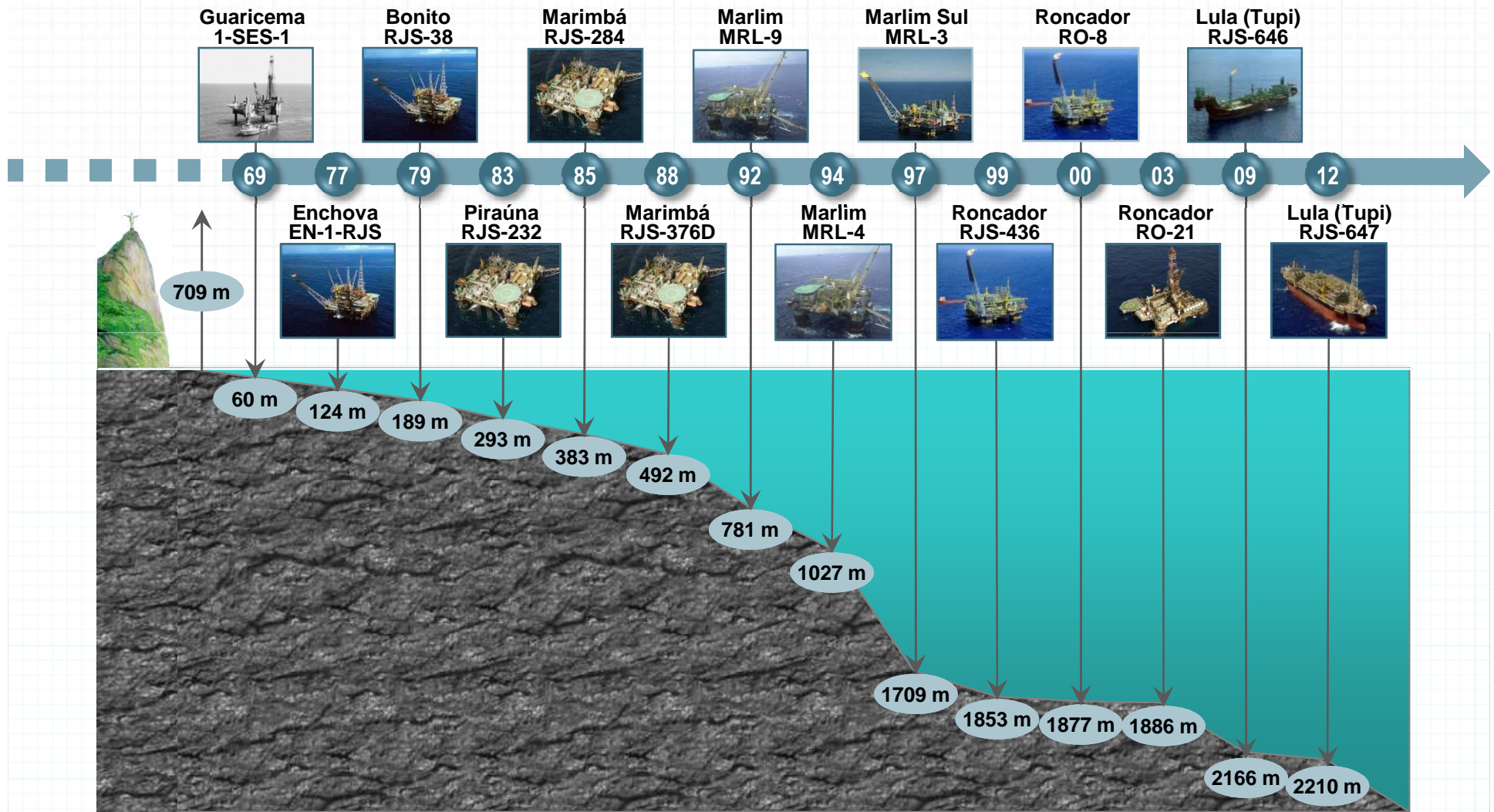
Project Execution



Pilot / Commercial Application



Water Depth Track Records



Source: Petrobras; Offshore Magazine - WoodGroup Mustang

Rio de Janeiro Science Park



HALLIBURTON

FMC Technology

JPT

Reserves/Asset Management
Production Facilities
Bit Technology and
Borehole Assemblies

SPECIAL FEATURES

Resolving the Carbon
Capture and Storage Paradox
West of Sheffield
Gathers Momentum
Oil Spill Testing

BRAZIL'S R&D BOOM

An Official Publication of the Society of Petroleum Engineers • www.spe.org

Schlumberger

SIEMENS

Future Vision

New Generation of Process Equipment



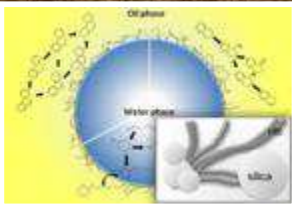
Subsea Processing



Un



Drilling



Nanoparticles



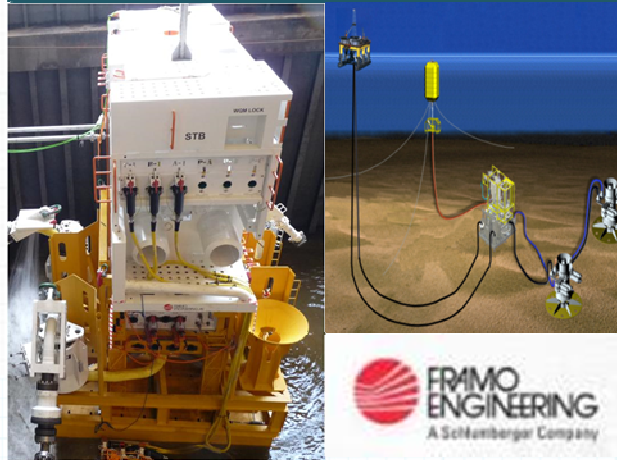
Laser Drilling

Why not?

Main Ongoing Technology Projects (2013)

Raw Water Injection (RWI)

Application: Albacora (P-25)
Water Depth: 1,890 ft (575 m)



Subsea Multiphase Pump

Application: Barracuda (P-43)
Water Depth: 3,410 ft (1,040 m)

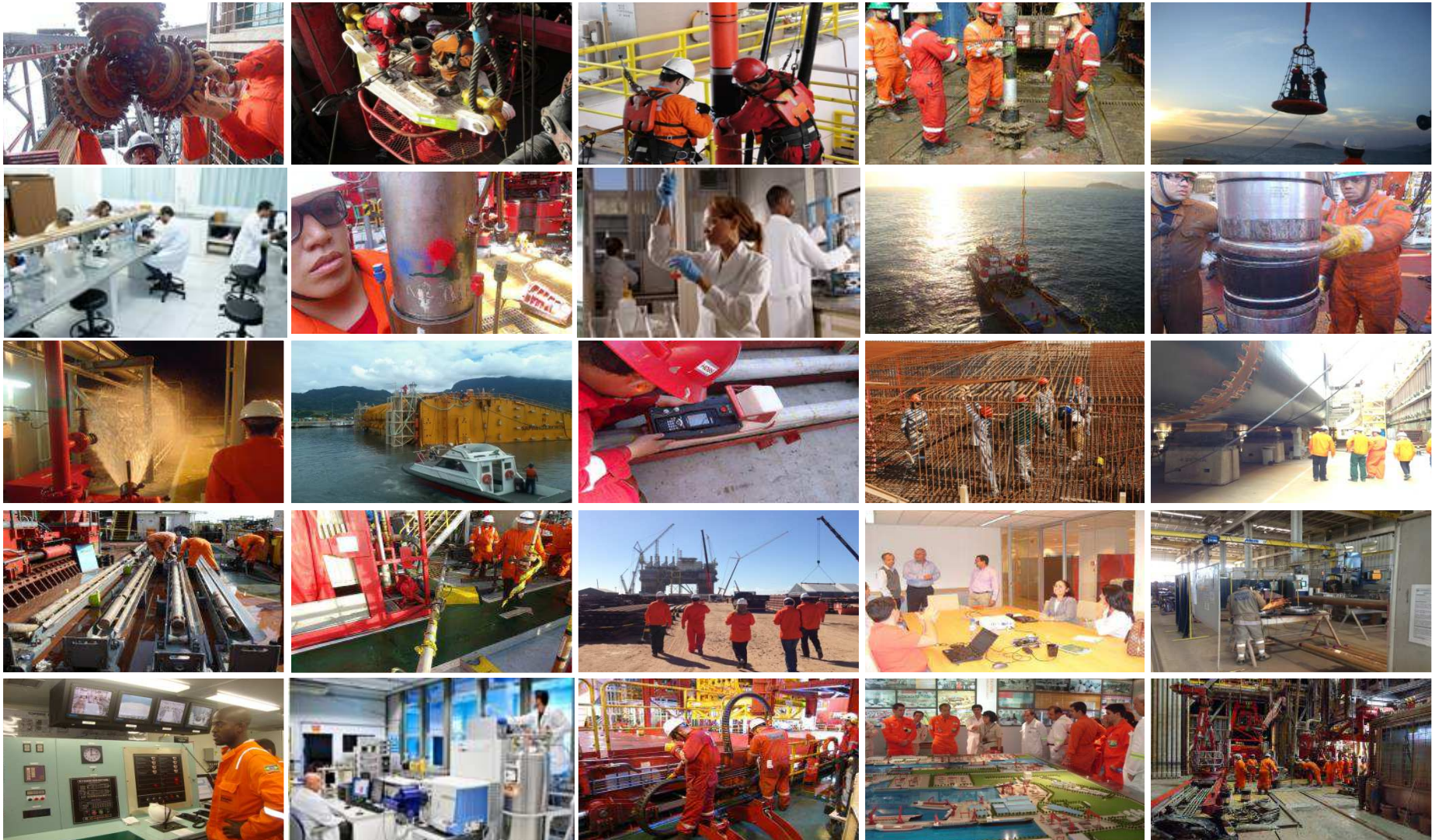


Subsea Water-Oil Separation (SSAO)

Application: Marlim Field (P-37)
Water depth: 3,280 ft (1,000 m)



Teamwork



BR PETROBRAS 60anos

Letícia Sugita
Petrobras Engineer since 2009

